



September 4, 2014

To whom this may concern,

I have worked with Eric Boucher (ReadySetLoan Condo Team) for approximately five years. Finding Eric, and now Adelaide Diaz who has joined his team, has been like an enormous burden has been lifted off of my shoulders.

As a Senior Property Manager in the Condominium business for over 28 years, I have seen a lot of changes in this business in the past several years and one of the most stressful changes had (yes, *had*) been the FHA challenges put upon us as Common Interest Community Managers.

My first few attempts at getting my communities through the process were nothing short of completely frustrating and totally disillusioning. We had hired a company TO DO the work of processing the communities through the system to get us approved and here *I* was, doing ALL of the work while managing 12 communities. Who has that kind of time? As I'd never done this before, I had no idea what this would entail, but I certainly didn't expect to be running to town halls, Secretary of the State's office, making copies of Plat Maps, taking photos, etc., etc., etc. With every submission came a rejection letter and another laundry list of items still needed or what I may have submitted incorrectly. The list goes on and on. It was discouraging and overwhelmingly time-consuming.

Enter Eric Boucher. Easy Street. Eric does all the legwork. He provides a list of what he needs from the Management Company and it's everything we should have on hand. If it's not, HE will get it! Imagine that?? It's a completely seamless process in Eric and Addie's world. They are quick, efficient and helpful. And very pleasant to work with.

I would not hesitate for a moment to recommend Eric's company for FHA Recertification. I have not used the services of anyone else since finding ReadySetLoan Condo Team and do not plan to go elsewhere again.

I would be happy to chat with anyone considering hiring his firm or answer any questions that you might have about him, his company or the process.

Sincerely,

Sharri J. Kellner, CMCA
Senior Property Manager